



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**

ROY COOPER • Governor
MANDY COHEN, MD, MPH • Secretary
MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

May 6, 2020

David French
djrench45@gmail.com

No Review

Record #: 3271
Business Name: Alliance Healthcare Services, Inc.
Business #: 60
Project Description: Provide mobile CT scanner services to Atrium Health SouthPark ED
County: Mecklenburg

Dear Mr. French:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency) received your correspondence regarding the above referenced proposal. Based on the CON law **in effect on the date of this response to your request**, the proposal described in that correspondence is not governed by, and therefore, does not currently require a certificate of need. If the CON law is subsequently amended such that the above referenced proposal would require a certificate of need, this determination does not authorize you to proceed to develop the above referenced proposal when the new law becomes effective.

You may need to contact the Agency's Radiation Protection and Acute and Home Care Licensure and Certification Sections to determine if they have any requirements for development of the proposed project.

This determination is binding only for the facts represented in your correspondence. If changes are made in the project or in the facts provided in the correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by this office.

Please do not hesitate to contact this office if you have any questions.

Sincerely,

Julie M. Faenza
Project Analyst

Martha J. Frisone
Chief

cc: Radiation Protection Section, DHSR
Acute and Home Care Licensure and Certification Section, DHSR

**NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION
HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION**

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704
<https://info.ncdhhs.gov/dhsr/> • TEL: 919-855-3873

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

From: [David French](#)
To: [Faenza, Julie M](#); [Waller, Martha K](#); [Flores, Disraeliza](#)
Cc: [Rodney Skelding](#); [Bass, Greg](#); [Tracee Riley](#)
Subject: [External] Alliance Healthcare Services Request for No Review for Mobile CT
Date: Friday, May 1, 2020 11:17:32 AM
Attachments: [ALLIANCE CT Scanner Letter 5_1_2020.pdf](#)

CAUTION: External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to report.spam@nc.gov

Good morning,

Please confirm that you have received the attached no review request is for an Alliance mobile CT scanner to be utilized at Atrium Health Southpark Emergency. It is an urgent request due to the need for additional imaging capacity for emergency patients. Please call or email me if you have any questions. Thank you

David French
336 432-8308 cell

ALLIANCE HEALTHCARE SERVICES

May 1, 2020

Ms. Julie Faenza, CON Analyst
Ms. Martha Frisone, Chief
Health Care Planning and Certificate of Need Section
2704 Mail Service Center
Raleigh, NC 27699-2704

RE: Alliance Healthcare Services Inc. – Request for No Review

Dear Ms. Frisone and Ms. Faenza:

Alliance Healthcare Services (Alliance) intends to bring a mobile CT scanner (Siemens Somatom Emotion, VIN: 1M9A6A8274W022222) into North Carolina to be utilized under a services agreement at Atrium Health Southpark Emergency 6965 Fairview Rd. Charlotte, NC 28210.

The CT scanner equipment is owned by Alliance and has a fair market value of between \$75,000 to \$100,000. Please see the attached FMV letter. Alliance has previously been designated by the CON office as a Mobile Diagnostic Program and has previously provided mobile CT scanner service to hospitals through services agreements. This mobile CT scanner will be parked at the Atrium SouthPark location which has an existing mobile pad. A weather protection canopy for the mobile CT scanner and pad will be installed by the hospital.

Alliance is requesting a determination from the Health Care Planning and Certificate of Need Section that this proposed project with total capital cost, including equipment and all related costs is far less than \$500,000 and would not be considered a Diagnostic Center and, as such is not subject to CON review.

If you need additional information, please do not hesitate to call me at 336 432-8308.

Sincerely,



David French
Consultant to Alliance Healthcare Services
138 Lake Hunt Dr.
Reidsville NC 27320
djfrench45@gmail.com

CC:

Michael Cudd Michael.Cudd@atriumhealth.org

John Krepshaw John.Krepshaw@atriumhealth.org

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Kevin Smith ksmith@allianceradiology-us.com



PHONE 517-668-8800
TOLL-FREE 888-694-6478
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Fair Market Valuation

Unit Name: CT 138

Description: 16 SLICE

Manufacturer: SIEMENS

Model: SOMATOM Emotion 16

Date of Manufacture: 2003

Software Version: VB42 b

Software Features: Get Worklist; Cap 3D Filter SSD; Cap 3D MIP; Cap 3D Main; Cap 3D Voimode; Care Dose; Syngo General License; Cap 3D Filter VRT; Cap 3 Editor; MPPS Support; Volume Workflow; RTD; Extended FOV; Recon Plus; Cap 3D Bone Removal; DICOM SR Viewer; Footrest-10250, Supine Head Rest 6956; Head Rest Prone 3638 T

Table weight limit: 440 lbs.

Bore size: 70 cm

Injector: MEDRAD STELLANT

Trailer Manufacturer: Medical Coaches Trailer

VIN: 1M9A6A8274W02222

Fair Market Valuation for system: \$75,000-\$100,000

The Fair Market Value represented is what Block Imaging considers the median range for an "in-place" asset provided the information presented. Other factors must be considered in valuing what the unit is worth to Alliance Healthcare or via orderly liquidation. The replacement value of this unit would include the following items not accounted for in this FMV – site preparation, delivery, installation and service agreements.

Prepared by Block Imaging International 04/30/2020.